



Local Financial Advisor to Lead Global MDRT Foundation

Brian Walsh will serve as President of leading financial service industry philanthropic organization

HAVERFORD, Pa. (Sept. 1, 2020) – Delaware County financial advisor Brian P. Walsh will serve as the 55th President of the <u>MDRT Foundation</u> for the 2021 fiscal year, succeeding Brian G. Tarpey. He brings to the role a lifetime commitment to giving back and the professional experience to advance the Foundation's global mission.

A successful advisor and former President of NAIFA Greater Philadelphia, Walsh's devotion to serving his community began as a teenager, when he was a volunteer firefighter. He helped extinguish more than 300 fires before an accident left him with 3rd-degree burns on his face at 17. After an against-the-odds recovery, Walsh continued to serve his volunteer firefighter brigade in non-frontline roles. His journey to recovery is recounted in his book, *Beyond the Mask: How My Tragedy Sparked an Incredible Life: Lessons I Might Never Have Learned.*

"I have always believed in people coming together and taking care of each other, especially those who were in dark times or down on their luck," says Walsh. "To have this opportunity to expand the MDRT Foundation's impact on local communities and members alike around the world is a great honor."

Walsh is also dedicated to supporting efforts to find a cure for juvenile diabetes. He previously served as President of the Juvenile Diabetes Research Foundation in Eastern Pennsylvania.

As MDRT Foundation President, Walsh will lead efforts to operationalize the organization's recently completed strategic plan. Focus areas include engaging more MDRT members globally, strengthening program infrastructure, and expanding fundraising and communication efforts. The Foundation plans to award \$1.6 million in grants in the coming year, all to charities that are endorsed by a member of MDRT.

Walsh first became a volunteer of the MDRT Foundation after the 2001 MDRT Annual Meeting in Toronto, Ontario. After supporting the organization with financial donations since his



Brian P. Walsh, 55th President of the MDRT Foundation, will oversee the implementation of the organization's new strategic plan to engage more members and boost fundraising.





first year of MDRT membership, Walsh was inspired to do more by former MDRT Foundation President and 52-year MDRT member Mitchell Wm. Ostrove.

"I told him I would be as involved as they would have me, and everything followed from there," Walsh remembers. "I don't believe in keeping score in life or in my involvement. It's about staying persistent about helping, and to bringing others on board with the mission."

Walsh went on to serve in several MDRT Foundation leadership roles, including work on the finance committee, grants committee and the Board of Trustees. He also participated in numerous volunteer service projects.

Walsh is a 26-year MDRT member with nine Top of the Table qualifications. He co-founded Walsh & Nicholson Financial Group in 1991 and has 29 years of experience in wealth management, retirement and estate planning and insurance services for individuals and businesses alike. He chairs the Service and Technology Committee for Ameritas Investment Corp and is a former chairman of the Field Advisory Cabinet of Union Central Life.

About the MDRT Foundation

The MDRT Foundation was created in 1959 to provide MDRT members with a means to give back to their communities. Since its inception, the MDRT Foundation has donated more than USD 36 million to charitable organizations serving people in 70 countries and all 50 U.S. states. The majority of these funds were raised by MDRT members and financial services industry partners. The mission of the MDRT Foundation is to increase member and industry participation and to give funds to worthwhile charitable organizations throughout the world. To learn more, follow MDRT Foundation on Facebook or visit mdrtfoundation.org.

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